

September 15, 2006



seating inc.

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Notice to Customers:

Seating Inc. introduces new price book

In October 2006, Seating Inc. will introduce an entirely new price book. **This one price book will be replacing all previous price books and catalogs.**

Simplifying and *categorizing* are the names of the game for this price book. Our goal is to have products that fill specific needs for all end users in terms of price and functionality. The new price book will have updated options and features, as well as helpful how-to guides. Most importantly, you will have all of our product offerings in one place!

We can assist you in adapting your favorite chair series into our new coding system, and will gladly suggest and assist with finding suitable replacements.

Contact the factory or your local representative if you haven't received your new price book by October 15th.

Price increase on old price books

The following price books (*2003 Commercial Price List, 2004 SMART 24/7 Intensive Use, 2004 Saddle, and 2005 Monterey GSA and Commercial Price Books*), will have a **10% increase, effective October 15th.**

All standardized and contract chairs will continue to be available until contracts expire, however they may be subject to longer production times, as we will no longer be keeping on-hand inventory.

If you have any questions, or special concerns regarding the changeover, please call Doug at 800-468-2475 and he will gladly assist you.